

2025



One Gate

Consulting & Business Solutions



Your Gateway to Confident Business Decisions

From Strategy to Success

THE CONTENT

Welcome Message

02

About Us

03

Vision & Mission

04

Our Services

05

Our Clients

07

Strategic Partners

08

Our Team

09

Contact Information

11

WELCOME MESSAGE

Welcome to One Gate for Consultation and Business Solutions; We are excited to embark on a journey of transformation with you! As your dedicated partner, we provide smart, actionable consulting and modern solutions designed to drive your measurable success and turn your strategic visions into reality





About Us

One Gate Consultation

One Gate for Consulting & Business Solutions is your single entry point to comprehensive business and investment solutions under one roof.

Our firm is built on the collective expertise of professionals with diverse backgrounds across multiple disciplines, enabling us to deliver integrated strategies with depth, precision, and impact.

Our role goes beyond being consultants; we act as strategic partners who share our clients' aspirations. By fully understanding their specific challenges and opportunities, we design tailored solutions that address every detail and align with long-term objectives.

In addition to traditional consulting, we open new gates to growth, innovation, investment, and wealth management, providing our clients with a clear path to sustainable success in an business.

Who We are



Our Vision

Premier strategic partner in providing practical and intelligent consulting solutions that improve business efficiency and enhance competitiveness in global markets.

Our Mission

To provide smart, results driven consulting and modern strategies to ensure our clients achieve their business objectives

OUR SERVICES

At OneGate, we bridge strategic insight with operational excellence, combining global consulting standards with local understanding to empower governments, private sectors (real estate, retail, manufacturing) and non-profit organizations. Our services are structured around core pillars, blending strategic foresight, operational excellence, and sector-specific depth to support businesses in all markets.

STRATEGIC CONSULTING

Visionary strategy advisory encompassing planning, business model innovation, and performance management for regional value creation and measurable ROI.

- Strategic Planning and Execution: Comprehensive market analysis, scenario modeling, and roadmap development to align organizational goals with regional opportunities.
- Business Model: Redesigning revenue streams, ecosystems, and value propositions for agility.
- Performance Management: KPI frameworks, balanced scorecards, and real-time dashboards to monitor and optimize outcomes.

ORGANIZATIONAL DEVELOPMENT

High-performing culture building through talent development, change management, and agile organizational design

- Policies and Business Process Re-Engineering: to improve efficiency, quality, and compliance. It involves simplifying workflows, eliminating redundancies, and establishing clear governance policies that enhance performance, agility, and alignment.
- Talent and Leadership Development: Succession planning, skills gap assessments, & leadership coaching programs tailored to multicultural teams in Egypt and Saudi.
- Change Management: Stakeholder engagement, cultural alignment, and adoption strategies to ensure seamless transitions during expansions or reforms.

Governance

Compliance and risk frameworks including corporate advisory, ESG integration, and family governance to meet regional regulatory standards.

- Corporate Governance: Board advisory, policy formulation, and ESG integration to meet Saudi Capital Market Authority and Egyptian Financial Regulatory Authority.
- Risk Management and Compliance: Enterprise risk assessments, regulatory mapping.

Digital Transformation

AI/ERP implementation, cybersecurity, and automation compliant with local data laws for operational enhancement.

- Technology Roadmap and Implementation: Assessing maturity, selecting platforms (e.g., ERP, CRM), and deploying solutions like AI-driven analytics for Saudi mega-projects.
- Cybersecurity and Data Governance: Risk audits, secure architecture design, and compliance with PDPL (Saudi) and Egypt's data protection laws.
- Digital Operations Optimization: Automating workflows and integrating IoT for enhanced efficiency in manufacturing and services.

Marketing Strategies

Go-to-market optimization with consumer insights, digital campaigns, and experience design for market entry, expansion, and retention.

- Market Entry and Expansion: Consumer insights, segmentation, and localization strategies.
- Brand Positioning and Digital Marketing: Omnichannel campaigns, SEO optimization, and influencer partnerships.
- Customer Experience Design: Journey mapping & loyalty programs to boost retention in competitive sectors.

Quality Management

Operational excellence through ISO/Six Sigma certifications, auditing, benchmarking, and eco-integrated continuous improvement.

- Quality Systems Implementation: ISO certifications, Six Sigma deployments, and continuous improvement programs for manufacturing and services.
- Process Auditing and Benchmarking: Gap analyses and best-practice adoption to enhance reliability.
- Sustainability Integration: Quality frameworks to ensure sustainability.

Financial Services

Fiscal advisory on planning, M&A valuation, and cost optimization for funding, integrations, and margin enhancement.

- Financial Planning and Modeling: Budgeting, forecasting, and scenario planning for funding Vision 2030-aligned projects.
- M&A and Valuation : Deal structuring, due diligence support, and the post-merger integration for cross-market consolidations.
- Cost Optimization: Activity-based costing and shared services design to improve margins.

Legal Services

Regulatory navigation via contract advisory, compliance, filings, and dispute resolution for dual-market operations and IP protection.

- Legal and Regulatory Compliance Framework: Ensure full legal compliance across all company activities, monitor regulatory changes, and represent the company before authorities to manage legal affairs effectively.
- Corporate Governance and Policy Management: Establish and maintain governance frameworks, enforce key policies, and ensure proper documentation of Board decisions.
- Contracts, Risk, and Shareholder Protection: Manage contracts and legal risks while safeguarding shareholder and investor rights through transparent agreements and preventive measures.

Due Diligence

Comprehensive audits financial, operational, legal, and ESG for informed M&A, investment, and ethical risk mitigation decisions.

- Financial and Operational Due Diligence: Audits of books, processes, and assets for M&A or investments.
- Commercial and Legal Due Diligence: Market viability checks, contract reviews, and liability assessments.
- ESG and Compliance Due Diligence: Screening for sustainability risks and ethical standards in high-growth sectors.

Supply Chain and Logistics

End-to-end optimization of supply chains and logistics for resilience, efficiency, and sustainability in regional operations, mitigating disruptions and enhancing cost-effectiveness.

- Supply Chain Design and Optimization: Network modeling, vendor assessments, and localization strategies to streamline flows and reduce operational costs.
- Logistics & Procurement Excellence: Inventory management, blockchain traceability, and sustainable sourcing for compliant, agile procurement processes.
- Risk and Resilience Planning: nearshoring opportunities, and contingency frameworks to ensure business continuity.

OUR CLIENTS



STRATEGIC PARTNERS



Hayah Mostadama
حياة مستدامة



OUR TEAM



CHAIRMAN & CO-FOUNDER

DR. FARAG EL-TRAKE

With over 22 years of legal experience, I specialize in corporate law, mergers and acquisitions, contract drafting, and governance. I have advised multinational companies, diplomatic entities, and international organizations on complex transactions, cross-border investments, and legal restructuring. Skilled in high-value contract negotiation, compliance frameworks, and governance systems.



CEO & CO-FOUNDER

DR. ISMAIL ROSHDY

Supply chain expert with 21+ years of experience across Egypt and the Gulf.

Skilled in strategy, procurement, logistics, and digital transformation (ERP, analytics, automation). Proven track record in healthcare, pharmaceuticals, food, fashion, and international trade. Advisor to leading organizations, government entities, and educational institutions in MENA.



MANAGER PARTNER & COP

DR. AMR ABDELLATIF

Is a seasoned management consultant with extensive experience in national transformation and organizational excellence across government, private, and non-profit sectors. He has collaborated with international experts to implement Lean Management, Operating Models, Strategy and Performance Management programs. Currently, he is undertaking his PhD at Universiti Sains Malaysia (USM), focusing on integrating AI into change management consulting. His work has earned him numerous prestigious awards from global and national institutions.



BUSINESS CONSULTANT

MOHAMED TOHAMY

15+ years of experience in leadership, organizational transformation, and corporate training. His expertise includes executive coaching, HR development, marketing, and sales. He has worked with leading organizations such as GET Group, ESRINEA, Al Nakheel Group, Huawei, and GTS, and served as lead trainer in the Management Development Program with the Royal Saudi Air Force and KACST.

OUR TEAM



**development & investment
consultant**

ENG. MOHAMMED ALSAMMAN

Eng. Mohammad Adnan Al-Samman is the CEO of Wahat Real Estate with 16+ years in real estate, industrial, and social development. He founded MAWA for Social Services, delivering 400+ housing projects and 1,500 units worth SAR 500M+, and IXORA for General Contracting. He holds a B.Sc. in Mechanical Engineering (KFUPM), an MBA (Manchester Business School), and certifications in real estate, leadership, and project management. A Certified Coach (Gallup CliftonStrengths) and Everything DiSC practitioner, he excels at building high-performance teams.



**TPCRM Services Lead
Senior Counsel - Digital
Trust ,privacy & Cyber**

MOHAMMED ALSHAGHSLI

Mohammed is a seasoned digital transformation and risk executive with more than 13 years of experience enabling organizations across government, financial services, fintech, telecom, and international institutions to achieve secure and compliant growth. His expertise spans digital strategy execution, technology governance, enterprise risk management, regulatory alignment, and the integration of emerging technologies into business models. He brings a proven record of shaping executive-level strategies, leading complex transformation programs, and driving organizational maturity across technology, security, and operational resilience domains. He holds an Executive MBA and globally recognized certifications including CISSP & CISM, complemented by executive education in digital risk leadership from Harvard.



**TPCRM Services Lead
Senior Counsel - Digital
Trust ,privacy & Cyber**

AHMED SAMARA

Ahmed Samara is a results-driven Senior Consultant with over 12 years of progressive experience leading cybersecurity, cloud, and digital transformation initiatives. He has a proven track record in technology architecture, GRC, and IAM, and is adept at designing enterprise-wide solutions, driving regulatory compliance (SAMA, NCA, PCI), and managing large-scale security programs. He brings deep industry experience from the banking and FinTech sectors, directly supporting digital transformation goals by securing cloud environments & next generation platforms. His leadership experience includes serving as C-level at fintech sector, demonstrating expertise that spans from high-level strategy development to hands-on digital transformational implementation projects.

CONTACT OUR TEAM

Saudi Arabia.



Business Center 7310, Al Olaya, RRDA 7310, 2707,
Al Arid District, Riyadh 13331 Saudi Arabia.



+966 55 596 3636

+966 11 273 3333

+966 59 803 7558

Egypt



3 Tahrir St., From SaiedZakaria
Sheraton Heliopolis, Cairo- Egypt



+20 1092204859

+2 22683649



info@onegateconsulting.com



www.onegateconsulting.com

